



Capability Statement

Stakeholder Engagement | Social Performance | Monitoring & Evaluation | Community Development

Delivering Practical Solutions for Sustainable Development

SFM & Consultancy Company Ltd is a specialized advisory firm providing consulting services in stakeholder engagement, social performance, monitoring and evaluation, and community development.

The firm supports **governments, development partners, private sector companies, and civil society organizations** implementing complex development and infrastructure programs that require strong stakeholder engagement, responsible social performance management, and measurable development impact.

Operating across Tanzania and the East African region, SFM combines field-based experience, analytical expertise, and practical implementation knowledge to help organizations manage social risks, strengthen community relationships, and deliver sustainable development outcomes.

Our work aligns with internationally recognized standards and frameworks applied by institutions such as the World Bank, the African Development Bank, and agencies of the United Nations.

Core Areas of Expertise

SFM provides integrated advisory services across five core practice areas:

- Stakeholder Engagement & Social Performance
- Monitoring, Evaluation & Learning (MEL)
- Social Safeguards & Resettlement Advisory
- Community Development & Social Investment
- Training & Institutional Capacity Building

Our Consulting Services

1. Stakeholder Engagement & Social Performance Advisory

Large infrastructure, energy, and extractive sector projects often operate in complex social environments that require structured and inclusive engagement with diverse stakeholders.

SFM supports organizations in building **transparent, respectful, and constructive relationships with stakeholders**, while ensuring alignment with international social performance standards.

Services include:

- Stakeholder mapping and stakeholder analysis
- Stakeholder engagement strategy development
- Community consultation and participatory dialogue facilitation



- Social performance monitoring and reporting
- Community grievance management systems
- Stakeholder communication and disclosure strategies

Typical clients

- Energy and infrastructure companies
- Mining and extractive sector companies
- Government agencies managing major development projects
- Development partners supporting infrastructure programs

2. Monitoring, Evaluation & Learning (MEL)

Effective development programs require robust monitoring and evaluation systems that measure results, strengthen accountability, and support evidence-based decision making.

SFM helps organizations design and implement **results-oriented MEL systems that generate credible evidence of development impact.**

Services include:

- Baseline, midline, and endline studies
- Program and project evaluations
- Results frameworks and indicator development
- Impact assessment studies
- Data collection, analysis, and reporting systems
- Development of monitoring dashboards and performance reports

Typical clients

- NGOs and civil society organizations
- International development agencies
- Donor-funded development programs
- Government development initiatives

3. Social Safeguards & Resettlement Advisory

Development projects involving land acquisition or community displacement require strong social safeguards and responsible resettlement processes.

SFM provides advisory services to ensure that projects are implemented in a **socially responsible and compliant manner that protects community rights and livelihoods.**

Services include:

- Resettlement implementation support
- Livelihood restoration program monitoring



- Social risk assessments and mitigation planning
- Grievance Redress Mechanism (GRM) design and management
- Vulnerable group engagement strategies
- Social safeguards monitoring and compliance

SFM's advisory experience includes projects associated with major regional infrastructure initiatives, including energy and pipeline development programs in East Africa.

4. Community Development & Social Investment

SFM supports organizations in designing and implementing community development programs that generate **sustainable local impact and strengthen relationships between projects and host communities.**

Our approach ensures that social investment initiatives are aligned with **community priorities, local development plans, and national development strategies.**

Services include:

- Community needs assessments and socio-economic studies
- Social investment program design and implementation support
- Gender and youth empowerment initiatives
- Livelihood and local economic development programs
- Community participation and inclusive planning processes
- Monitoring and evaluation of social investment programs

These initiatives contribute to development priorities aligned with global frameworks such as the **Sustainable Development Goals** promoted by the United Nations.

5. Training & Capacity Building

Strong institutions require continuous capacity development and strategic planning.

SFM provides specialized training and advisory services designed to strengthen **organizational governance, stakeholder engagement capacity, and development program management.**

Key training areas include:

- Stakeholder engagement and participatory consultation methods
- Monitoring, Evaluation, and Learning systems development
- Social safeguards and grievance management systems
- Community development planning and participatory approaches
- Strategic planning for civil society organizations
- Organizational governance and institutional strengthening
- Program management and results-based implementation



Our training programs are tailored to meet the needs of **government agencies, NGOs, development partners, and private sector organizations.**

Our Approach

SFM applies a practical and participatory consulting approach based on:

Evidence-Based Analysis

Using robust data collection, research, and evaluation methodologies.

Participatory Engagement

Ensuring community voices are integrated into decision-making processes.

Social Risk Management

Supporting organizations to proactively identify and manage social risks.

Results-Oriented Implementation

Designing systems that measure development outcomes and strengthen accountability.

Why Organizations Work With SFM

- ✓ Strong expertise in stakeholder engagement for complex development projects
- ✓ Deep understanding of social performance standards and safeguard systems
- ✓ Multidisciplinary team with strong field-based experience
- ✓ Practical solutions grounded in community realities
- ✓ Ability to combine stakeholder engagement with rigorous monitoring and evaluation systems
- ✓ Alignment with international frameworks applied by institutions such as the World Bank and the African Development Bank

SFM & Consultancy Company Ltd

Partnering for Sustainable Development

For partnership inquiries, consulting engagements, or collaboration opportunities, please contact:

SFM & Consultancy Company Ltd

Dar es Salaam, Tanzania

Email: info@sfmconsult.co.tz

Phone: +255 769 198 579

Website: www.sfmconsult.co.tz